Congratulations, you are pre-qualified to attend the "Secrets of Success" Service Plumbers workshop

At last, an opportunity to learn how to make what you're really worth

Learn never before revealed secrets of success that will help you:

- Use Flat Rate Menu Pricing to Make Your Company More Profitable
- Get the Phone to Ring
- Close Every Call
- Use Service Agreements to Create Customers for Life

 Build a Brand that will Attract More Customers
- Train Your Technicians to Make More at Each Call
- Create an Exit Strategy for the Retirement You Deserve
- Create an Inventory System that Keeps You Fully Stocked and Fully Prepared to Sell More

WARNING! This is not for employees — owners and principals only please

Secrets of Success **Workshop Series**

For the first time ever in the Northwest, Fast Aid Success Systems presents the Secrets of Success Workshop. Put on by two well known industry veterans who have developed and sold five successful plumbing companies, this workshop will teach you how to grow your company into a successful business and earn the money you deserve. Learn tried and tested systems that will help you get and keep customers, make more on each call, earn more while working less, and create the company you've always wanted. Take charge of your business and take charge of your life.

Congratulations!

You've won a free "Roots to Riches" training CD, with the purchase of a workshop registration, a value of \$379.

In order to redeem your gift, you must register by Nov. 1st 2010.

Call now to redeem your free gift.

Don't miss out on this incredible opportunity to learn how to take your business to the next level. Sign up now.



Oregon native Michael Baird grew up in the plumbing industry and is a third generation journeyman plumber with a wealth of knowledge matched by few of his peers. Through hard work and discipline, he was able to grow his first business into a large successful company that he was able to sell. Since selling the business he has taken on a variety of

industry related roles. He has served as Chairman of his local chapter of IAPMO, he was on the Board of Directors for the Oregon Contractors Workers Compensation Trust, he worked for the Building Department as a plumbing and building inspector and has built-up and sold another successful plumbing business. This variety of positions has given him a thorough understanding of the plumbing industry and how to build and sell successful plumbing companies. He is now sharing this inside information with other plumbing contractors who are looking to grow their companies, earn what they are worth and prepare for the retirement they've always dreamed of.



Remove card to see your free gift

At the young age of 24 Mike Farias acquired his plumbing Contractor's License and went into business for himself. During his early years he observed the difficulties and struggles of fellow plumbing contractors and knew there must be a better way to do it. He wanted to do more than just work a job and be the butt

of jokes; he wanted to build a business he could be proud of and, eventually, share with others how to do it. In 1992, with seventy five hundred dollars and a vision to build a business unlike any other, he opened a one truck operation in a rural Northern California community. Today he runs an award winning multimillion dollar company with more than 20 trucks and is ready to share with others just how to do it.

Mike is a published author and gifted teacher and has spoken at gatherings all over California and Nevada. Mike and his wife have three children, two of whom are in the plumbing business.

Michael and Mike have a combined 50 years experience in the plumbing service industry and between them they have independently built up and sold 5 companies

What Others Are Saying...

"Michael's industry knowledge and experience is first class. He has provided me and my company great insights into starting and managing a service department." ~B. Kerrigan, 3 Mountains Plumbing, OR

"I attended Mike's training and was wowed by what I didn't know. His way of doing business makes it easy. My business is growing thanks to what Mike taught me. Well worth the investment. Using Mike's systems has caused us to go from a Volkswagen mentality to a Mercedes Benz."

~J. Farrar, North Valley Plumbing, CA

"I had been in the new construction industry for years, but was never able to make the transition to the more stable, more profitable service and repair sector. Mike gave me the tools and systems to get us into service and repair and make us successful. We're growing faster than we could have imagined, and in this economy that says a lot."

~T. Holmes, Holmes Construction, CA

"Mike's method of running a plumbing service company really works. I have spent days with him on the golf course and I was amazed that his company actually runs without him having to be there. It works without him having to work it." ~R Cottam, B.F. Plumbing, CA

"We tried for years to convert our 50 man new construction company to service work, but we weren't successful. We knew we needed help. Then I heard of Mike and the opportunity to learn from him. We implemented his training nearly 5 years ago and we are now the top plumbing service company in our area."

~B. Munson, Paragon Plumbing, Reno, NV

Contact us at:

Fast Aid Success Systems 955 Business Park Drive Dixon, CA 95620

Phone: 916-915-3740

WWW.FASTAIDSUCCESS.COM

info@fastaidsuccess.com



Program Schedule

8:00—8:15	Check in
8:15—8:30	Introduction
8:30—9:30	How to Get & Set More Calls
9:30-10:00	Increase Your Average Invoice
10:00-10:15	Break
10:15-12:00	Steps for Becoming a Super Tech
12:00-1:00	Lunch Provided by us
1:00—2:00	Flat Rate Menu Pricing
2:00—2:45	Make More Money with Service Agreements
2:45—3:00	Break
3:00—4:00	Exiting Your Business

See It to Believe It

Cancellation Policy

We reserve the right to cancel any workshop due to lack of paid pre-registered enrollees. Walk-ins are welcome, but paid registrations insure a workshop.

If you cancel more than one week in advance we will issue you a full refund minus a \$25 service fee.

If you cancel less than one week prior to the workshop we will refund 50% of your tuition charge.

No recording of any kind

Workshop Fee

4:00-4:30

Register by Monday, November 15th, 2010 and receive a reduced rate of \$149.99

Registration on or after Tuesday, November 16th, 2010 is \$199.99.

Workshop Dates

Corvallis, OR Dec. 8, 2010 Holiday Inn Express
Modesto, CA Jan. 12, 2011 Location TBD
Pasa Robles, CA Feb. 16, 2011 Location TBD
Watsonville, CA Mar. 23, 2011 Location TBD

We provide four registration options for your convenience



Call us at 916-915-3740



Mail the registration form and tuition to: Fast Aid Success Systems 955 Business Park Drive Dixon, CA 95620



Register online at www.fastaidsuccess.com



Fax the completed registration form to 707-678-8614 & either include credit card info or mail a check

What's included

Registration includes a full day of teaching from two renowned educators, a workbook with outline, a certificate of completion, refreshments during breaks and a lunch provided by us.

Sign up now! Space is limited.

Registration	Form	
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Ex Date



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will be attending the seminar in:	☐ Corvallis

☐ Modesto ☐ Pasa Robles ☐ Watsonville

Early Registration (before 11/15/10) \$149.99

☐ Standard Registration (after 11/15/10) \$199.99
☐ Special Spouse Rate \$25.00

Additional Attendees \$99.99 each

Total fee enclosed \$_____

Money back guarantee if not fully satisfied