



**Dear Fellow Plumber,  
It's Finally Here, Just What  
You Have Been Waiting For!**

Sponsored by



Brought to you by Fast Aid Success Systems  
*Helping Plumbers Succeed*

&



## **Secrets of Success Workshop Series**

For the first time ever in your area, Fast Aid Success Systems presents the **Secrets of Success Workshop**. Presented by a well known industry veteran who has developed several successful plumbing companies, this workshop will teach you how to grow your company into a successful business and earn the money you deserve.

- ◆ Learn tried and tested systems that will help you get and keep customers
- ◆ Make more on each call
- ◆ Earn more while working less
- ◆ Create the company you've always wanted
- ◆ Take charge of your business and take charge of your life

**Don't miss out on this incredible opportunity**

# A full day of training will teach you how to grow your business and earn more money

Wednesday, June 8, 2011 at the Larkspur Landing Hotel in Pleasanton, CA

## Program Schedule

8:00—8:15	Check In
8:15—8:30	Introduction
8:30—9:30	How to Get & Set More Calls
9:30—10:30	Steps for Become a Super Tech
10:30—11:30	Increase Your Average Invoice
11:30—12:30	Lunch Provided by us
12:30—1:30	Flat Rate Menu Pricing
1:30—2:30	Make More Money with Service Agreements
2:30—3:30	Exiting Your Business / See It to Believe It

## Cancellation Policy

We reserve the right to cancel any workshop due to lack of paid pre-registered enrollees. Walk-ins are welcome, but paid registrations insure a workshop.

If you cancel more than one week in advance we will issue you a full refund minus a \$25 service fee.

If you cancel less than one week prior to the workshop we will refund 50% of your tuition charge.

## We provide four registration options for your convenience:



Call us at 916-915-3740



Mail registration form and tuition to:  
Fast Aid Success Systems  
955 Business Park Drive  
Dixon, CA 95620



Register online at  
[www.fastaidssuccess.com](http://www.fastaidssuccess.com)



Fax the completed registration form to 707-678-8614 & either include credit card information or mail a check

## What's Included

Registration includes a full day of teaching from a renowned educator and public speaker, a workbook with outline, a certificate of completion, entry into several drawings, refreshments during breaks and a lunch provided by us.

No recording of any kind

Note: Nothing will be offered for sale at the event. The workshop is all inclusive. Leave your credit card and checkbook at home.

## Registration Form



Fill out form and mail check or fill in credit card info. Or sign up on our website at [www.fastaidssuccess.com](http://www.fastaidssuccess.com)

Name \_\_\_\_\_

Additional Attendees \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone Num. \_\_\_\_\_

Email \_\_\_\_\_

Company Name \_\_\_\_\_

Title \_\_\_\_\_

Credit Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_

## Register early and get \$50.00 off

- Early Registration (before June 1<sup>st</sup>) \$149.99
- Standard Registration (after June 1<sup>st</sup>) \$199.99
- Special Spouse Rate \$25.00
- Additional Attendees \$99.99 each

**Total fee enclosed** \$ \_\_\_\_\_

- Check Here
- Credit Card Here
- Credit Card Internet/Fax
- Check in Mail

Money Back Guarantee if not fully satisfied

# One Day Blueprint To Secrets of Success

## Workshop

### **A One Day Whirlwind designed for the plumber whose business is running like a slow drain.**

Fast and furious, the nuts and bolts of what you need to do right now. At a time when there exist too many empty promises and broken dreams, this day is guaranteed to give you the exact tools, systems and above all else “use it tomorrow” information required for immediate success.

#### **Here's what you'll learn:**

- ✓ How to get the phone to ring
- ✓ Exactly how to get the caller to say “yes” – close every call
- ✓ The Secrets of converting one call into a lifetime customer with Service Agreements
- ✓ Why people love “menu pricing” and how to present it – make more money
- ✓ Giving your customer an experience they won't forget and will want to repeat
- ✓ Squeezing blood from a turnip....get the most from each and every call with inventory
- ✓ Company protocol: so “everyone knows how we do things” – stress free lifestyle
- ✓ See it to believe it, a virtual tour of a multimillion dollar company in a smaller market
- ✓ How to build it so someone will want to buy it

And Much, Much More!

*Seating is limited! So do not delay! Register NOW!*

*Call us at (916) 915-3740 or register online at [www.FastAidSuccess.com](http://www.FastAidSuccess.com)*

### **What Others Are Saying...**

“Very well presented. Thank you for the opportunities you have shown me.” ~R.V. Plumbing, Sherwood, OR

“This was priceless.” ~Jacqie, Elk Grove, CA

“Your seminar was extremely informative. I wish we had more time.” ~Leanne, Danville, CA

“I attended this training and was wowed by what I didn't know. This way of doing business makes it easy. My business is growing thanks to what they taught me.” ~J. F., North Valley Plumbing, CA

“I had been in the new construction industry for years, but was never able to make the transition to the more stable, more profitable service and repair sector. Fast Aid gave me the tools and systems to get us into service and repair and make us successful. We're growing faster than we could have imagined, and in this economy that says a lot.” ~T. Holmes, Holmes Construction, CA

“Mike's method of running a plumbing service company really works. I have spent days with him on the golf course and I was amazed that his company actually runs without him having to be there. It works without him having to work it.” ~R Cottam, B.F. Plumbing, CA

“We tried for years to convert our 50 man new construction company to service work, but we weren't successful. We knew we needed help. Then I heard of Mike and the opportunity to learn from him. We implemented his training nearly 5 years ago and we are now the top plumbing service company in our area.” ~B. Munson, Paragon Plumbing, Reno, NV

# Don't miss this life changing event

Imagine:

- ✓ Attracting “easy” customers who will thank you and even smile as they hand you payment
- ✓ Having both time and money to enjoy yourself, your spouse and your family
- ✓ Being exceedingly successful in your career and life

No matter whether you want to attract more and more customers or you just want to finally take it easy, this workshop can show you how to do it.

This all sounds unbelievable doesn't it? The stuff of dreams, fiction and movies? This could never happen to just an ordinary plumber could it? Especially one lacking in education, money, charisma or skills?

**Wrong! Wrong! Wrong!**

The truth is it can and should happen to you, you just don't know how to do it yet!

The average plumber can do this as sure as the sun rises in the east and sets in the west.

Why am I willing to guarantee this with a no questions asked money back guarantee if you are not fully satisfied? Why am I willing to risk my time and money to present these secrets to you for only \$199.00? Because I know what these secrets and systems have done for me and my family and you can do it too.

- ✓ Do you wish your business was more profitable?
- ✓ Are you carrying most of the load or all of the load by yourself?
- ✓ Do you struggle with “what to do”?
- ✓ Are you stuck on a no growth plateau?



Learn how a small market plumbing service company was recognized as a “fastest growing company” three years in a row by the *Sacramento Business Journal*, the *East Bay Business Times* and *Inc. 5000* and made the front cover of the *Reeves Journal*.

Are you concerned about retirement? Are your prices too low? Are your profits shrinking or nonexistent? If you answered yes to any of these questions, **Don't Miss This once in a lifetime opportunity to learn how to take your struggling business to the next level.** Take it to the top!



## Who Is Fast Aid Success Systems?

Fast Aid Success Systems was founded by a lifelong plumbing contractor to help plumbers turn their dream of running a successful plumbing company into a reality. The team at Fast Aid Success Systems has experience building and running successful service and repair plumbing companies, so we know firsthand the difficulties of running a profitable business in this industry. We will show you how to overcome the challenges that are unique to the service and repair sector and teach you how to capitalize on the opportunities available. Fast Aid Success systems can help you run the business of your dreams and create the retirement you desire.

We offer one-on-one consultation, seminars, workshops, teaching and training to help you grow and develop your business. If you want to take the stress out of running your company, work fewer hours, make more money, have a plan for retirement and learn how to run a successful plumbing business, Fast Aid Success Systems can help.

**Learn more at [www.fastaidsuccess.com](http://www.fastaidsuccess.com)**